

Members Annual Financial Statements

Hire Industry Association of New Zealand Incorporated
For the year ended 31 March 2024

Prepared by PR Accounting Limited

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Draft

Directory

Hire Industry Association of New Zealand Incorporated For the year ended 31 March 2024

Nature of Business

Trade Association

Established

20 June 1978

Company Number

220703

Registered Office

156 Broadway
Matamata

IRD Number

045-878-821

Chief Executive Officer

Rodney Grant

Bankers

Westpac

Chartered Accountant

PR Accounting Limited

Reviewer

PR Accounting Limited

Solicitors

Geoff Hardy, Martelli McKegg
Auckland

Draft

Reviewers' Report

Hire Industry Association of New Zealand Incorporated For the year ended 31 March 2024

To the association of Hire Industry Association of New Zealand Incorporated

We have reviewed the financial statements for the period ended 31 March 2023. The financial statements provide information about the past financial performance of the Association, and their financial position as at 31 March 2023. This information is stated in accordance with the accounting policies set out.

Association Responsibilities

Reviewer's Responsibilities

It is our responsibility to express an independent opinion on the financial statements presented by the association and to report our opinion to you.

Basis of Opinion

A review includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- The significant estimates and judgments made by the association in the preparation of the financial statements; and
- Whether the accounting policies are appropriate to the circumstances of the association, consistently applied, and adequately disclosed.

We conducted our review in accordance with generally accepted reviewing standards in New Zealand.

In addition to our capacity as reviewer, our accountancy division assisted with the finalisation of the association financial statements. Other than this we have no relationship with, or interest in the association.

Unqualified Opinion

PR Accounting Limited

Dated: 17 July 2024

Statement of Profit or Loss

Hire Industry Association of New Zealand Incorporated For the year ended 31 March 2024

	2024	2023
Trading Income		
Subscriptions		
Full Membership Subscriptions	135,475	131,780
Associate/Supplier Membership	51,068	47,445
Total Subscriptions	186,543	179,225
Advertising & Promotions		
Advertising Income	-	1,500
Magazine Income	21,700	18,000
Principle Sponsorship Income	24,000	24,000
Ready to Hire Tags Advertising Income	4,050	2,500
Total Advertising & Promotions	49,750	46,000
Conferences		
Conference 2022 Income	-	103,762
Conference 2023 Income	150,875	-
Total Conferences	150,875	103,762
Stationary		
EWP Logbooks Sales	41,175	27,030
EWP Logbook Pouches Sales	32,307	27,164
EWP Summary Card Sales	3,398	846
EWP Summary Card Self Adhesive Label	2,134	32
Other Stationary	5,907	3,776
Ready to Hire Tag Sales	19,250	18,590
All Stickers Income	4,251	3,104
Using EWPs Safely Book	2,668	2,533
Total Stationary	111,090	83,074
Training		
Training - Other Revenue	10,450	(350)
Training - Silvercard	629,580	639,686
Total Training	640,030	639,336
Reimbursements		
Shared Resource - EWPA	61,148	47,054
Shared Resource - NZFIA	26,927	48,808
Revenue charge to the EWPA	20,854	36,043
Revenue charged to the NZFIA	7,863	80,002
Total Reimbursements	116,793	211,907

These financial statements have been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

	2024	2023
Webstore		
Webstore Freight/Courier Fees Charged to customers	5,902	6,693
Total Webstore	5,902	6,693
Total Trading Income	1,260,983	1,269,997
Cost of Goods Sold		
Cost of Sales	93,884	85,246
Total Cost of Goods Sold	93,884	85,246
Gross Profit	1,167,099	1,184,751
Gross Profit %	93	93
Other Income		
Interest Income	5,048	1,750
Portfolio Income	18,495	(2,256)
Depreciation Recovered	9,472	-
Total Other Income	33,015	(507)
Total Income	1,200,114	1,184,244
Expenses		
Foreign Currency Gains and Losses	133	116
Administration and Other		
ACC Levies	717	685
Accountancy	4,140	3,250
Bad Debt	-	10
Bank Fees	2,163	1,107
Cleaning	1,711	-
Computer & Software Expenses	16,644	12,727
Eftpos Expenses	37	-
Entertainment 50% deductible	4,402	2,255
Freight & Courier Outside of Sales Expense	624	3,316
General Expenses & Maintenance	2,687	-
Low Value Assets	157	-
Industry Standards and Practices Development	13,936	9,450
Industry Subscriptions	810	1,597
Members Events Expenses	6,162	4,771
Member Services & Initiatives	31,218	11,750
Membership Website & Database Maintenance	4,827	3,494
Printing & Stationery	3,651	2,656
Telephone & Utilities	9,565	4,797
Staff Costs	6,467	6,476
Office expenses	678	-
Total Administration and Other	110,597	68,341

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	2024	2023
Advertising & Marketing		
Advertising	36,375	26,847
Marketing	38,972	12,015
Total Advertising & Marketing	75,347	38,863
Conference		
Conference 2021	-	100
Conference 2022 Expenses	-	69,489
Conference 2023 Expenses	213,792	-
Total Conference	213,792	69,589
Employment Expenses		
Home Office Reimbursements	3,191	9,094
Wages & Salaries	335,382	338,843
Total Employment Expenses	338,573	347,937
Expenses on Behalf		
EWPA	20,886	52,092
NZFIA	7,869	48,771
Total Expenses on Behalf	28,755	100,863
Meetings		
Board Meetings	16,979	5,833
Total Meetings	16,979	5,833
Training		
Party & Events	-	863
Training Expenses Silvercard	302,850	294,003
Training Expenses Other	17,409	2,585
Total Training	320,259	297,451
Travel and Accommodation		
Vehicle Costs	12,978	18,517
Travel Exps - Domestic Air & Ground	41,648	34,614
Travel Exps - International	27,595	21,500
Total Travel and Accommodation	82,221	74,631
Standing & Financial Charges		
Insurance	3,349	2,063
Rent	37,154	2,487
Total Standing & Financial Charges	40,502	4,550
Total Expenses	1,227,157	1,008,174
Net Operating Surplus (Deficit)	(27,044)	176,070

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	2024	2023
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Non-Cash Expenses

Loss on Disposal	-	49
Depreciation	18,796	14,492
Total Non-Cash Expenses	18,796	14,541

Net Profit (Loss) Before Tax	(45,840)	161,529
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Taxation and Adjustments
Non Deductible Expenses

Entertainment - Non Deductible	4,082	2,455
Total Non Deductible Expenses	4,082	2,455

Total Taxation and Adjustments	4,082	2,455
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Net Profit (Loss) For The Year	(49,922)	159,074
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Balance Sheet

Hire Industry Association of New Zealand Incorporated As at 31 March 2024

	NOTES	31 MAR 2024	31 MAR 2023
Assets			
Current Assets			
Cash and Bank			
Online Sales Account		26,744	53,264
General Account		159,583	145,191
PayPal Account		-	9,355
Total Cash and Bank		186,328	207,810
Debtors		277,719	272,309
Inventories		72,758	65,091
Income Tax Receivable		714	430
Prepayments		97,261	56,367
Total Current Assets		634,780	602,007
Non-Current Assets			
Managed Funds Investment Portfolio		492,608	451,043
Property, Plant and Equipment		61,148	70,902
Total Non-Current Assets		553,757	521,945
Total Assets		1,188,537	1,123,953
Liabilities			
Current Liabilities			
Bank			
PayPal Account		81	-
Total Bank		81	-
Business Mastercard		4,674	1,511
Creditors		24,616	66,072
PAYE		14,515	9,711
Other Current Liabilities			
Deposits for future services		230,650	135,000
Total Other Current Liabilities		230,650	135,000
GST Payable		39,230	28,337
Employee Entitlements		2,314	(14,321)
John Harrison Credit Card		(32)	256
Total Current Liabilities		316,047	226,565
Total Liabilities		316,047	226,565
Net Assets		872,490	897,388

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NOTES

31 MAR 2024

31 MAR 2023

Equity

Retained Earnings	815,288	865,210
Revaluation reserves	56,463	32,677
Imputation Loss	(930)	(500)
Other	1,669	-
Total Equity	872,490	897,388

Rodney Grant (CEO)

Date

● Exchange rates used to convert foreign currency into NZD are shown below. Rates are provided by XE.com unless otherwise stated.

- 31 Mar 2023

- 🇺🇸 0.935797 AUD (Australian Dollar)

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Statement of Movements in Accumulated Funds

Hire Industry Association of New Zealand Incorporated For the year ended 31 March 2024

	2024	2023
Equity		
Opening Balance	897,388	747,853
Increases		
Profit for the Period	(49,922)	159,074
Reserves		
Portfolio Revaluation	23,785	(9,126)
Capital Gain Reserve	1,669	-
Total Reserves	25,454	(9,126)
Total Increases	(24,468)	149,948
Decreases		
Imputation Loss	430	413
Total Decreases	430	413
Total Equity	872,490	897,388

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Notes to the Financial Statements

Hire Industry Association of New Zealand Incorporated For the year ended 31 March 2024

1. Reporting Entity

Hire Industry Association of New Zealand Incorporated is an Incorporated Society registered under the Incorporated Societies Act 1908 and is engaged in the business of Trade Association

This special purpose financial report was authorised for issue in accordance with a resolution of directors dated 17 July 2024.

2. Statement of Accounting Policies

Basis of Preparation

The special purpose financial statements have been prepared for the Association members and taxation purposes.

Historical Cost

These financial statements have been prepared on a historical cost basis. The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except when otherwise indicated.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services, excluding goods and services tax rebates and discounts, to the extent it is probable that the economic benefits will flow to the entity and revenue can be reliably measured.

Sales of services are recognised in the period by reference to the stage of completion of the transaction at the end of the reporting period.

Interest received is recognised as interest accrues, gross of refundable tax credits received.

Inventories

Inventory is stated at the lower of cost, determined on a historical average cost basis and net realisable value.

The cost of work in progress and finished goods includes the cost of direct materials, direct labour and a proportion of the manufacturing overhead, based on the normal capacity of the facilities, expended in putting the inventories in their present location and condition.

Property, Plant and Equipment and Investment Property

Property, plant and equipment and investment property are stated at historical cost less any accumulated depreciation and impairment losses. Historical cost includes expenditure directly attributable to the acquisition of assets, and includes the cost of replacements that are eligible for capitalisation when these are incurred.

An item of property, plant and equipment or investment property is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

Upon derecognition, the asset revaluation reserve relating to the asset disposed shall be transferred to retained earnings.

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Depreciation

Account	Method	Rate
Plant & Equipment	Diminishing Value (100%)	30% - 50%
Motor Vehicles	Diminishing Value (100%)	13%
Computer Software & Equipment	Diminishing Value (100%)	40% - 50%
Plant & Equipment	Full Depreciation at Purchase	%
Computer Software & Equipment	Full Depreciation at Purchase	%

Income Tax

The Association has been granted "non-profit" status by the IRD. This entitles the Association to a \$1,000 deduction from its net taxable income. In addition to this all net income within the circle of membership is "non assessable" for tax purposes. Profits earned in relation to dealings with third parties, outside the circle of membership, are taxable at the company tax rate of 28%. The taxation expense recorded in these financial statements is calculated on this basis.

Goods and Services Tax

All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

	2024	2023
3. Income Tax Expense		
Net Profit (Loss) Before Tax	(49,922)	159,074
Additions to Taxable Profit		
Bank Revaluations	-	-
Entertainment - Non Deductible	4,082	2,455
Unrealised Currency Gains	-	-
Total Additions to Taxable Profit	4,083	2,455
Deductions from Taxable Profit		
Adjustment for Members Income	-	78,762
Losses Carried Forward	4,809	85,099
Non-Assessable Income	-	-
Tax Exempt Income	56,133	1,000
Total Deductions from Taxable Profit	60,942	164,861
Taxable Profit (Loss)	(106,781)	(3,332)
Tax Payable at 28%	-	-

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	2024	2023
Deductions from Tax Payable		
Opening Balance	430	6,412
Prior period tax paid (refunded)	(430)	(8,973)
Income tax paid	-	2,578
Resident withholding tax paid	714	413
Total Deductions from Tax Payable	714	430
Income Tax Payable (Refund Due)	(714)	(430)
	2024	2023

4. Equity

Retained Earnings		
Opening Balance	865,210	706,136
Current Year Earnings	(49,922)	159,074
Total Retained Earnings	815,288	865,210
Other		
Opening Balance	32,177	41,717
Capital Gain Reserve	1,669	-
Imputation Loss	(430)	(413)
Portfolio Revaluation	23,785	(9,126)
Total Other	57,202	32,177
Total Equity	872,490	897,388
	2024	2023

5. Property, Plant and Equipment

Plant and Equipment		
Plant and machinery owned	36,535	3,752
Total Plant and Equipment	36,535	3,752
Vehicles		
Vehicles owned	24,613	67,150
Total Vehicles	24,613	67,150
Total Property, Plant and Equipment	61,148	70,902
	2024	2023

6. Inventory

Inventory	51,753	65,091
Stock on Hand	21,005	-
Total Inventory	72,758	65,091

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Depreciation Schedule

Hire Industry Association of New Zealand Incorporated For the year ended 31 March 2024

ASSET NUMBER	NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	SALE PRICE	DEP RECOVERED	CAPITAL GAIN	RATE	METHOD	DEPRECIATION	CLOSING ACCUM DEP	CLOSING VALUE
Computer Software & Equipment													
FA-0043	2020 Website Development	6,004	688	-	-	-	-	-	50.00%	DV	344	5,660	344
FA-0084	E-learning - Tenancy	6,538	-	6,538	-	-	-	-	50.00%	DV	2,724	2,724	3,814
FA-0082	E-learning Development - Apex Courses and EWPA RI exam	7,138	-	7,138	-	-	-	-	50.00%	DV	297	297	6,841
FA-0083	E-learning Development - Test 'n' Tag Course	4,800	-	4,800	-	-	-	-	50.00%	DV	400	400	4,400
FA-0080	E-learning Management System	20,000	-	20,000	-	-	-	-	50.00%	DV	8,333	8,333	11,667
FA-0023	EPW Cloud Software	3,102	69	-	-	-	-	-	50.00%	DV	34	3,068	34
FA-0045	Hard Drive Storage	155	-	-	-	-	-	-		Full	-	155	-
FA-0032	HIANZ Training Website	6,916	342	-	-	-	-	-	50.00%	DV	171	6,745	171
FA-0034	HP Probook 450 - laptop for CEO	1,580	181	-	-	-	-	-	50.00%	DV	91	1,489	91
FA-0046	HP Probook Laptop	1,816	794	-	-	-	-	-	50.00%	DV	397	1,419	397
FA-0044	Microsoft Surface Pro Laptop & Setup	3,688	1,153	-	-	-	-	-	50.00%	DV	576	3,112	576
FA-0006	New Website	7,238	108	-	-	-	-	-	50.00%	DV	54	7,184	54
FA-0041	PB Tech - Brother MFC3770 Laser Printer	410	86	-	-	-	-	-	40.00%	DV	34	359	51
FA-0039	PB Tech - Microsoft Surface Pro7 and cover	2,443	293	-	-	-	-	-	50.00%	DV	146	2,296	146
FA-0040	PB Tech - Philips 27" Monitor	249	30	-	-	-	-	-	50.00%	DV	15	234	15
FA-0085	Samsung Monitors (4)	1,087	-	1,087	-	-	-	-	50.00%	DV	498	498	589
FA-0086	Silvercard APP	6,600	-	6,600	-	-	-	-	50.00%	DV	275	275	6,325
FA-0073	Videography equipment	330	-	-	-	-	-	-		Full	-	330	-
Total Computer Software & Equipment		80,094	3,743	46,163	-	-	-	-			14,391	44,579	35,515
Motor Vehicles													
FA-0035	2020 Toyota Hilux SR5 Cruiser	43,433	28,291	-	-	-	-	-	13.00%	DV	3,678	18,820	24,613
FA-0042	2021 Toyota Hilux SR5 Cruiser	48,331	38,860	-	38,860	50,000	9,472	1,669	13.00%	DV	-	-	-
Total Motor Vehicles		91,764	67,150	-	38,860	50,000	9,472	1,669			3,678	18,820	24,613
Plant & Equipment													
FA-0081	iphone 14 Pro 128GB Black	1,738	-	1,738	-	-	-	-	50.00%	DV	724	724	1,014
FA-0079	Office Chairs	409	-	-	-	-	-	-		Full	-	409	-
FA-0009	XGA Projector	1,564	9	-	-	-	-	-	30.00%	DV	3	1,558	6
Total Plant & Equipment		3,711	9	1,738	-	-	-	-			727	2,691	1,020
Total		175,568	70,902	47,901	38,860	50,000	9,472	1,669			18,796	66,089	61,148

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